

Agenda

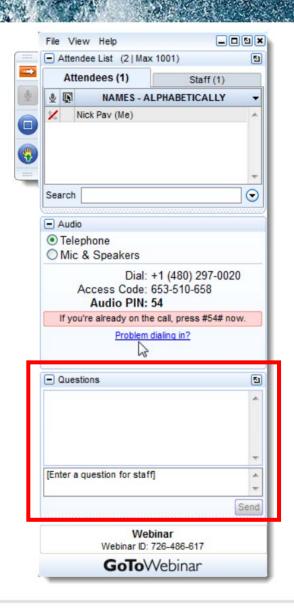
Moderator	Speakers	
Leonore van Velzen	Dr. Raymond Alcorn	Dr. Encarni Medina-Lopez
The University of Edinburgh	Exceedence Ltd.	The University of Edinburgh

Questions and comments from the audience



Technical details

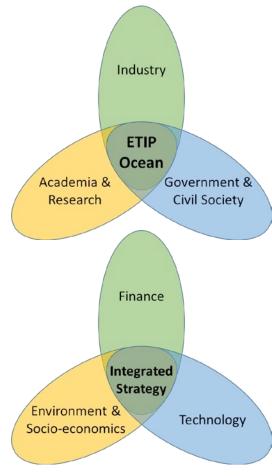
- All attendees have microphones muted
- Feel free to send questions or commments by text at any time





The European Technology and Innovation Platform for Ocean Energy

- A hub for knowledge sharing and collaboration in the ocean energy sector
- Identify methods of overcoming barriers to sector commercialisation
- Define a common vision for the accelerated development of the sector
- Public engagement and education





Consortium





- Europe's ocean energy trade association
- 115 member organisations
- Represents the interests of the European ocean energy sector



THE UNIVERSITY of EDINBURGH

- ETIP Ocean Partner
- Policy and Innovation Group at the Institute for Energy Systems
- Leading research institution in the ocean energy sector



- ETIP Ocean Partner
- EERA Ocean Energy Joint Programme
- A network of the 12 foremost research institutions in the European ocean energy sector
- Coordinated by the University of Edinburgh









OptiWave

January 2018





What is OptiWave?

- Financial & engineering optimisation platform for wave energy systems
 - Exceedence Finance: Techno-financial modelling tool
 - Flexcom Wave: Offshore marine engineering simulator
- Coupling of 2 COMMERCIAL packages to provide a better end-to-end service for the industry

OptiWave





TEAM













Domain experts in renewables

Dr Ray Alcorn, Founder & CEO

Co-Founder COO 25 years Corporate Finance

Software team with 30 years experience Expertise in corporate finance including

Domain Expert

25 year





financing renewables



eircom











David Sheehan Software Development

Annicka Wänn Senior Projects Engineer



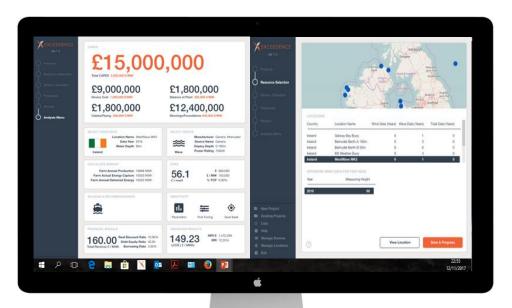
COMPANY OVERVIEW



- Sell B2B financial decision support software for renewable energy
- Started in Cork, Ireland in 2015
- Spun out from a world class research centre with desktop software
- Proprietary world class knowledge & expertise
- Have developed and about to launch cloud based software and tiered subscription model



ExceedenceFINANCEA B2B SaaS Platform



- Focus on Analytics. 80%
- Use time, 20% build. This is where value derives.
- + Transparent and shareable across VALUE chain.
- + Standardised process
- + Like-for-Like Comparison
- + Identify and Reduce Risk

Decisions FASTER

facts... Wood PLC

A new global leader in technical, engineering and project services

\$11BN

over \$11bn revenue

60+

Operating in more than 60 countries

WG.100

FTSE 100 listed

160

Over 160 years experience



footprint...

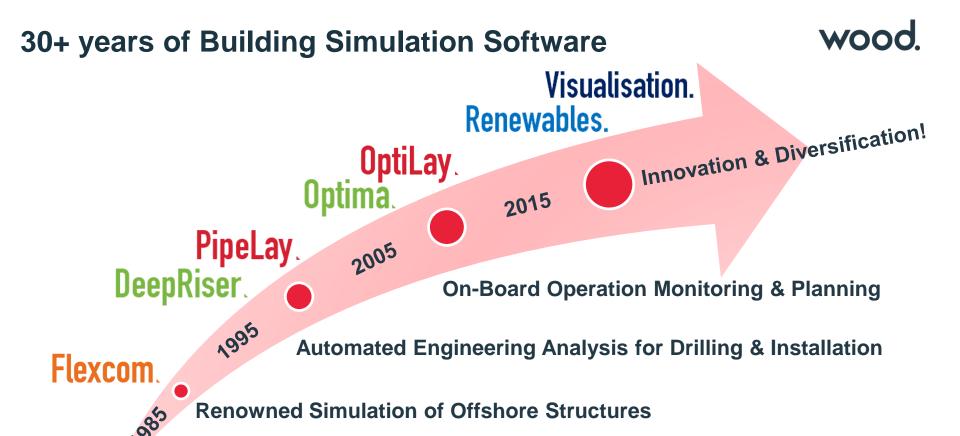
we are everywhere you need us

- We have an unmatched global footprint
- We're accelerating and expanding in new sectors and geographies
- Unlocking our technology across an incredible sector spread



More than 600 offices worldwide







Industry Needs

- Why Techno Financial models?
 - Convince Investors, Government and EU Funders
 - Plan for cost reduction, measure and track progress
 - Make both Corporate and Technical Development decisions
 - Supply chain credibility
 - BE COMPETITIVE
- Industry needs
 - Reference models & data
 - Own Data Import and Output with full transparency
 - Variable granularity Input and Output
 - Indicators Yield, Capacity Factor, LCOE, IRR, NPV, NPV/MW
 - Built in Data Sets (e.g. WES, Belmullet) and Device Models
 - STANDARDISED
 - What-IF? Analysis and Optimisation













MRE Supply Chain





Technical & Financial Marriage









Costs

- CAPEX
- OPEX
- Balance of Plant
- Fees





- Revenues
 PPA, ROCS,
- Discount and inflation
- Debt/Equity
- rax/ Depreciation





- IRR, LCOE, NPV, ROI, Payback
 - Cashflows
 - What-IF
 Scenario
 - Analytics
 - Excel & Graphical Export





Key Benefits

- ✓ Accurate financial metrics: detailed engineering models and real-world wave resources
- ✓ Accelerated development: screen out weaker concepts earlier
- Design optimisation: explore advances in energy generation and opportunities for cost reduction
- Key insights: AEP, local power fluctuations, structural loads and fatigue life
- ✓ Clarity: Transparency of financial and engineering design processes
- ✓ Consistency: Suitable for concepts, prototypes, full scale versions
- ✓ Unlock investment: Increase investor confidence, de-risk projects
- ✓ Reliable: Validated via industry case studies

Why choose OptiWave?

- Complete Solution
 - Alternative products lack a techno-financial modelling capability – this is a unique selling point of OptiWave
- Flexibility
 - Multi-tiered pricing model which delivers cost efficiencies to smaller companies with limited budgets
- Support & Maintenance
 - Professionally supported product, which is often lacking in open source options



Industry Case Studies



Sea Power's Platform



Benson's ORLA



ESBI WestWave







Software demonstration



ROADMAP



How did we do it

- Originally both desktop packages
- Exceedence ground-up rebuild as Cloud Package
 - Many advantages for customer & company
- Linked a Desktop Package to web services
- Now providing an accessible TIERED offering to the industry on a subscription basis



Sample Project – RM3

- Dual-body floating point absorber
 - Designed by US DoE
 - Publicly available information
- Real-world design environment
 - Eureka site, California
- GOAL optimise LCOE for the given Resource



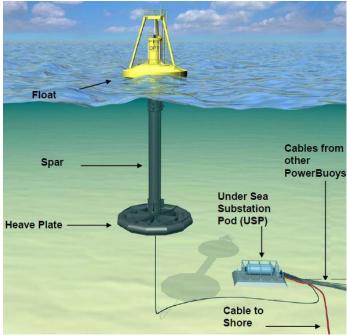


Image courtesy Ocean Power Technologies

SANDIA REPORT

SAND2014-9040 Unlimited Release Printed March 2014

Methodology for Design and Economic Analysis of Marine Energy Conversion (MEC) Technologies

Vincent S. Neary¹, Mirko Previsic², Richard A. Jepsen¹, Michael J. Lawson³, Yi-Hsiang Yu³, Andrea E. Copping⁴, Arnold A. Fontaine⁵, Kathleen C. Hallett³, Dianne K. Murray¹

¹Sandia National Laboratories Water Power Technologies Department P.O. Box 5800 Albuquerque, New Mexico 87185-1124

²Re Vision Consulting, LLC

³National Renewable Energy Laboratory

Pacific Northwest National Laboratory

⁵Pennsylvania State University, Applied Research Laboratory

Prepared by Sandia National Laboratories Albuquerque, New Mexico, 87185 and Livermore, California, 94550

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Approved for public release: further dissemination unlimited



RM3 – Wave Point Absorber Chapter

5 Reference Model 3 (RM3): Wave Point Absorber

5.1 RM3 Description

The RM3 wave point absorber, also referred to as a wave power buoy, was designed for a reference site located off the shore of Eureka in Humboldt County, California. The concept design for this device was inspired by the Ocean Power Technology's PowerBuoy (http://www.oceanpowertechnologies.com), which is a two-body floating point absorber (FPA) designed to convert ocean wave energy into electrical power. The design of the device consists of a surface float that translates (oscillates) with wave motion relative to a vertical column spar buoy, which connects to a subsurface reaction plate (Figure 5-1 and Figure 5-2). This two-body point absorber converts wave energy into electrical power predominately from the device's heave oscillation induced by incident waves; the float is designed to oscillate up and down the vertical shaft up to 4 m. The bottom of the reaction plate is about 35 m below the water surface. The device is targeted for deployment in water depths of 40 m to 100 m. The point absorber is also connected to a mooring system to keep the floating device in position. Our RM3 design assumed a hydraulic PCC system, which is placed inside the vertical column. The optimum energy capture of a wave point absorber occurs when the system is at resonance, in other words, when the oscillating body velocity is in-phase with the hydrodynamic wave excitation force.

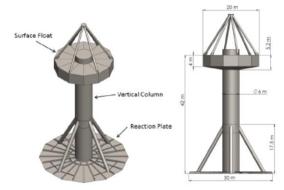
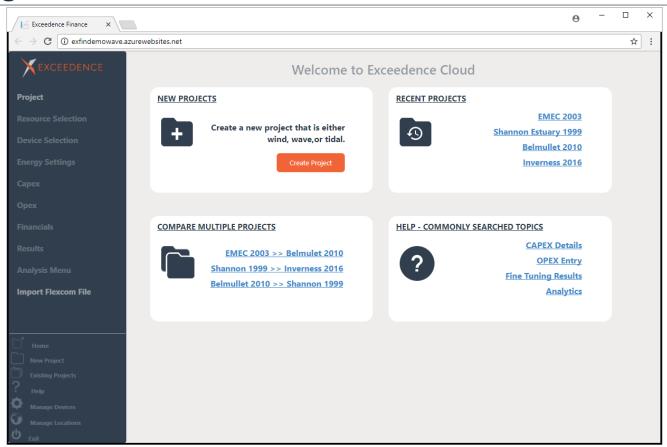
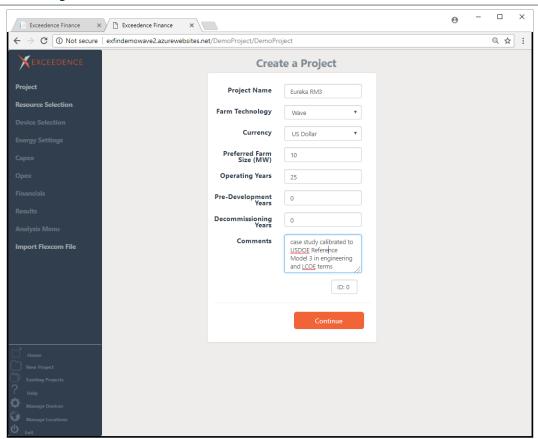


Figure 5-1. RM3 device design and dimensions.

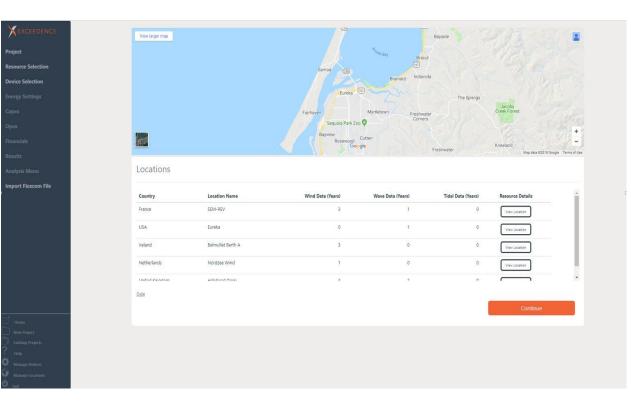
Getting Started

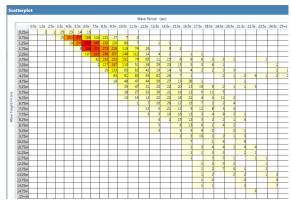


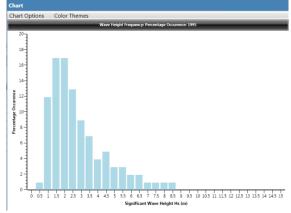
Define a Project



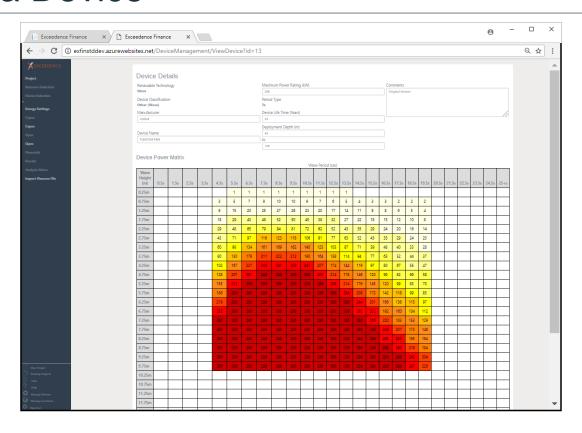
Resource Selection





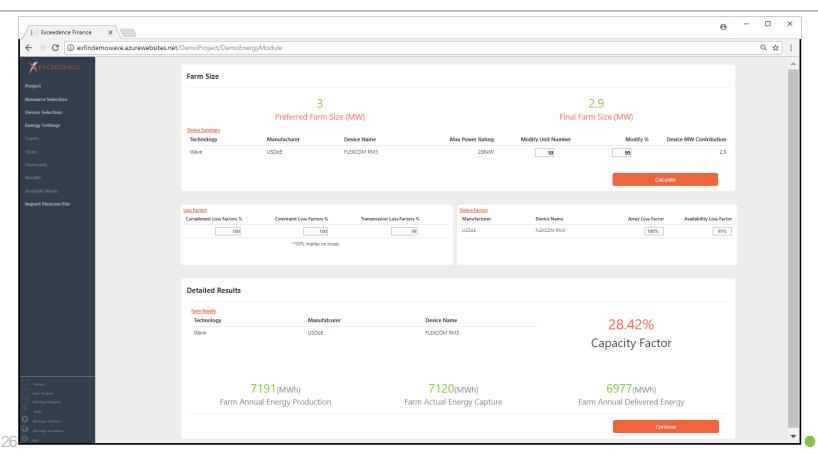


Choose a Device

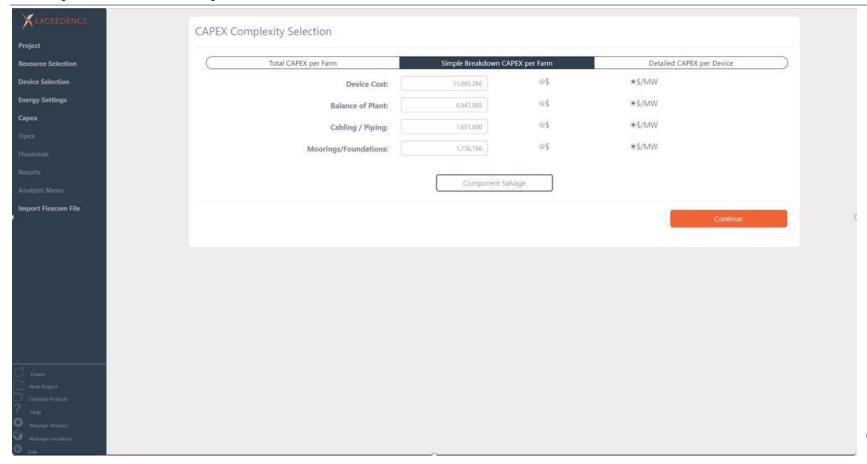




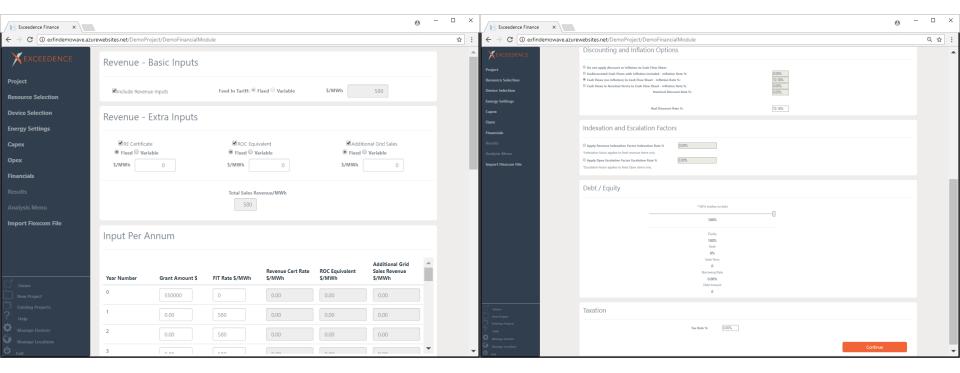
Yield Calculation BEFORE



CapEx & OpEx

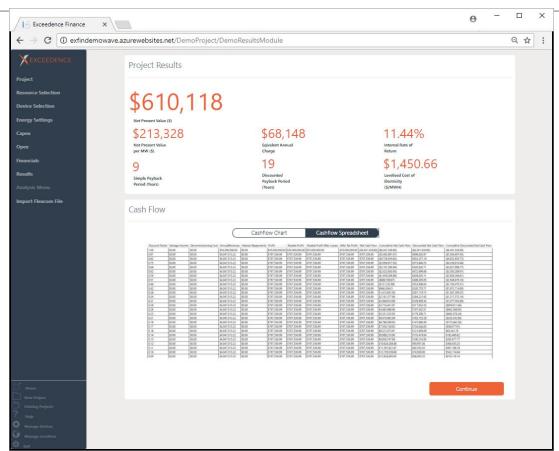


Financial Parameters

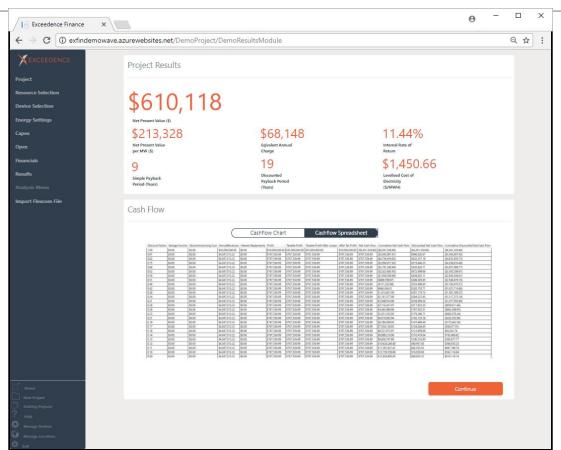




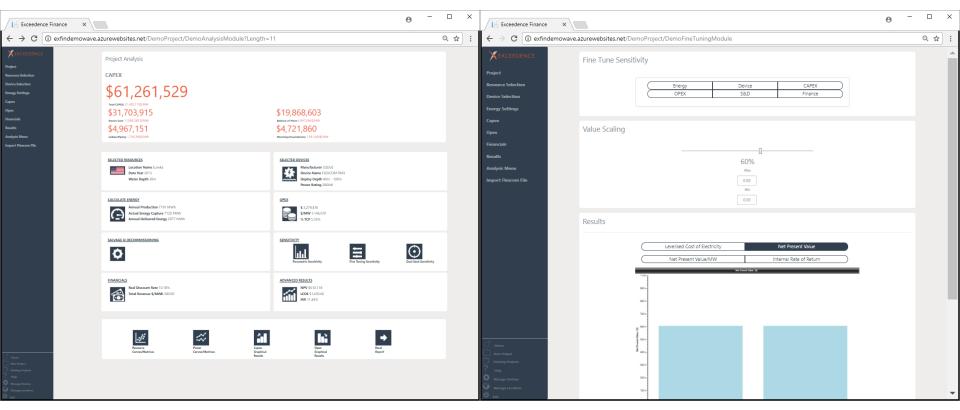
Results Before



Results Before CF

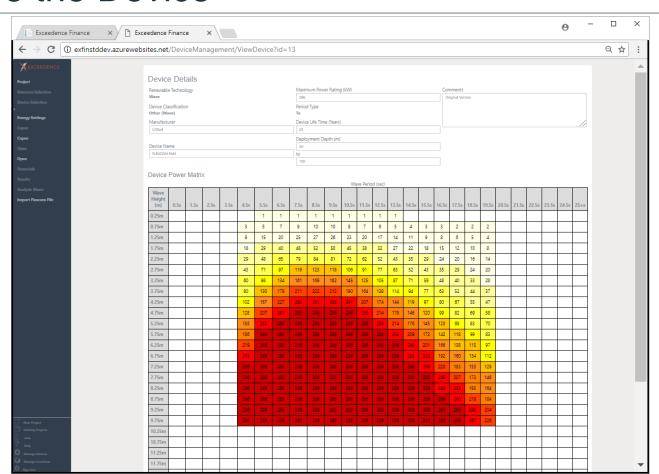


Analytics



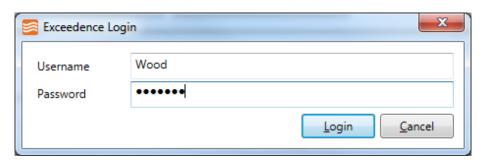


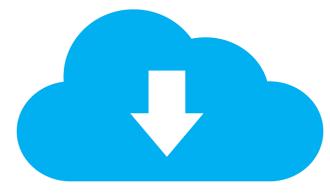
Revise the Device

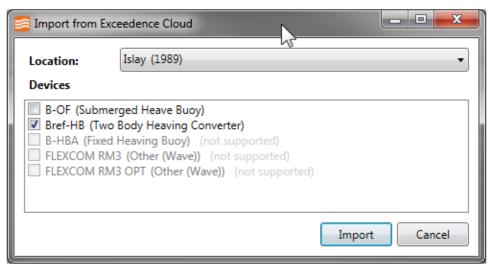




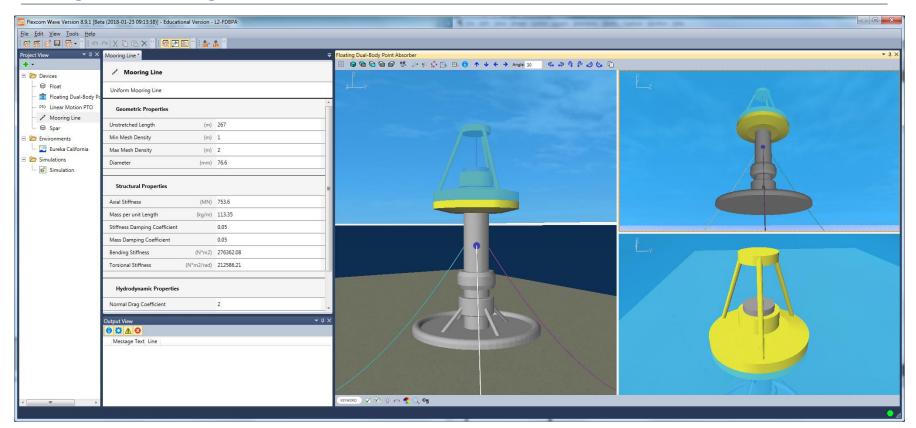
Import Data into Flexcom Wave



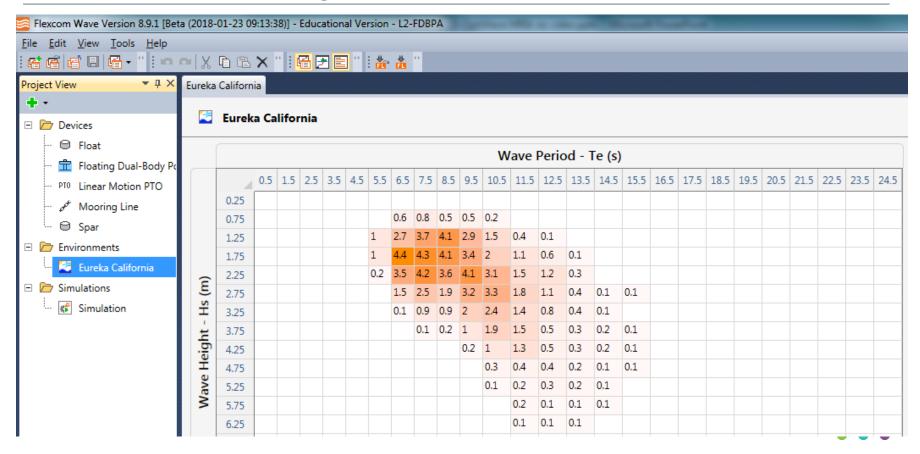




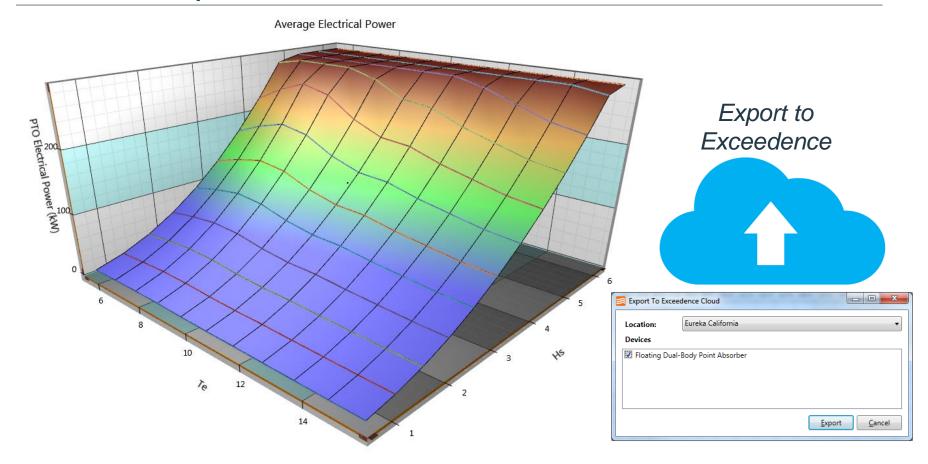
Engineering Model



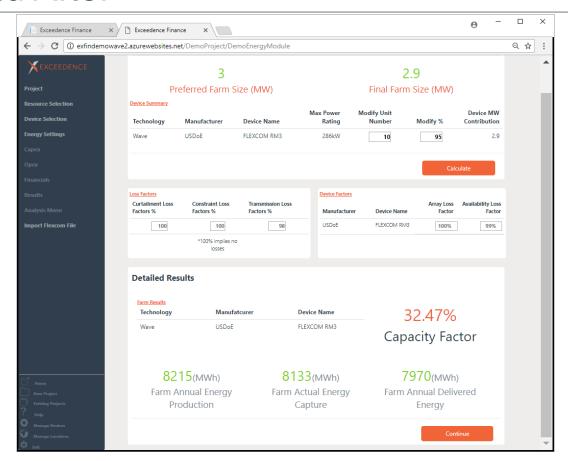
Wave Scatter Diagram



Power Output

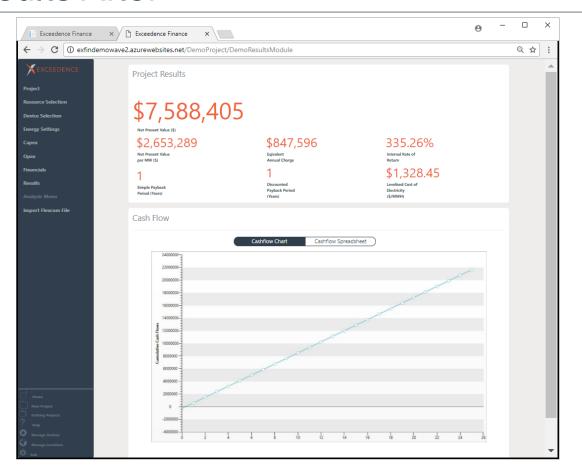


Yield After



14%
 Increase in Yield

Results After



9% reduction in LCOE



OptiWave

Financial and engineering optimization platform for wave energy systems

- Greater understanding for wave energy developers
- Better confidence for funders and investors
- Validated against real world case studies
- Fully supported commercial package
- Tiered subscription offering
- 1st in a line of products

Further Information

OptiWave

- OptiWave@woodgroup.com
- https://www.woodgroup.com/optiwave (coming soon)

Exceedence

http://exceedence.com

Flexcom

https://www.woodgroup.com/flexcom





wood.



Thank you







POLICY AND INNOVATION GROUP

DTOcean

Optimisation design tools applied to the **EnFAIT** project

Dr Encarni Medina-Lopez



DTOcean (Optimal Design Tools for Ocean Energy Arrays). ENERGY 2013-1, EC.

Objectives:

- 1. Full suite of whole-system software design tools.
- 2. Identification of enabling technologies to reduce deployment costs and increase the performance of ocean energy arrays.
- 3. Guidelines for accelerating decisions by reducing risks and uncertainties.

18 partners from 11 countries under the coordination of the University of Edinburgh





THE UNIVERSITY of EDINBURGH





























































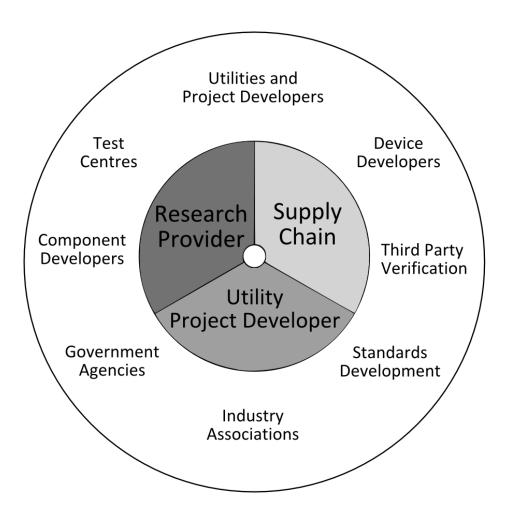








Structure of the consortium



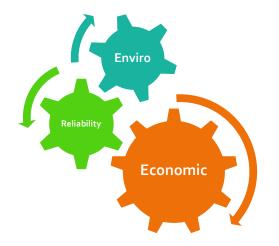


Advisory Board
Research Providers (Universities and Applied Research Centres)
Utilities and Project Developers
Supply Chain

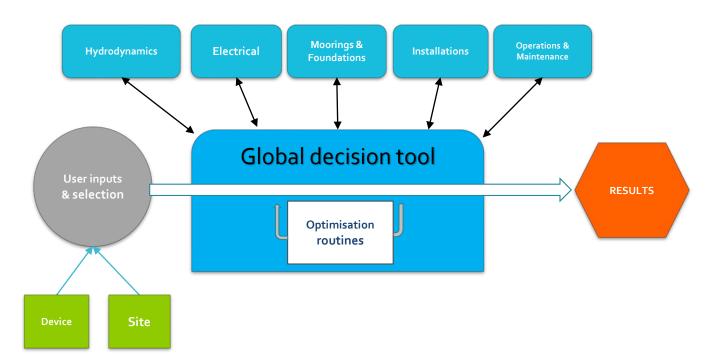


DTOcean >-</br>

- Modules
 - Hydrodynamics
 - Electrical systems
 - Moorings & Foundations
 - Installation
 - Operations & Maintenance



- Assessments
 - Economics
 - Environmental
 - Reliability





Software

- Python 2.7: the programming language of the software
- PostgreSQL 9.4: Database manager
- Qt4: graphical interface

Typical mid-range Windows system

Data requirements

- Tidal
- Wave
- Fixed or floating device?



data

Device

Geometry

- Performance
- Maintenance
- Installation
- ..



data

- Bathymetry
- Metocean
- Soil features
- ...



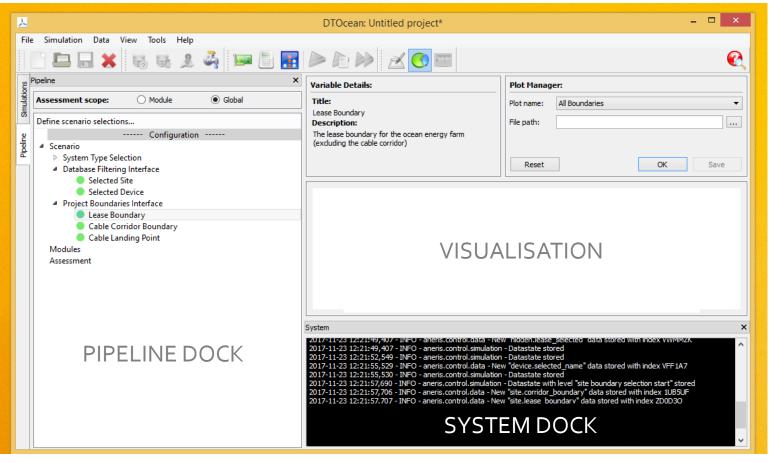
Array power

- Ports nearby
- Vessels
- Installation rates
- Basic costs
- · ...



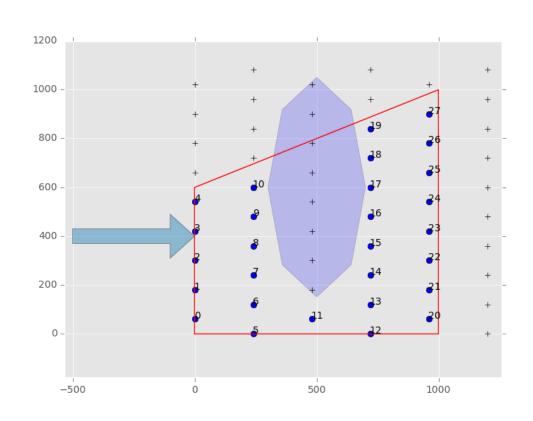


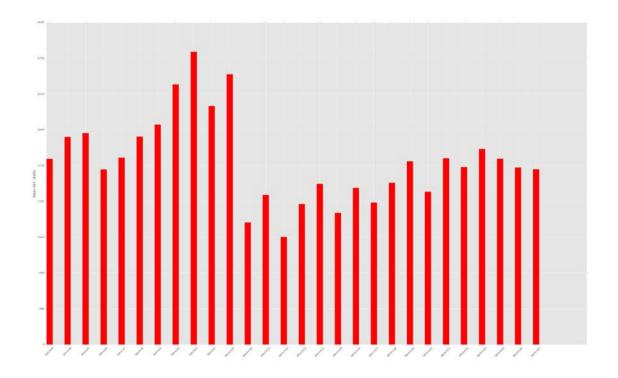
DTOcean interface





Expected outputs





The EnFAIT project





www.enfait.eu

- Enabling Future Arrays in Tidal
- 5 years project (start July 2017).
- 9 partners around Europe.

















https://youtu.be/jLuOueRulEk







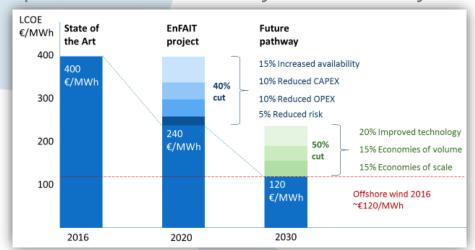




• Present: 0.3 MW array. Upgrade to 0.6MW (100kW turbines).

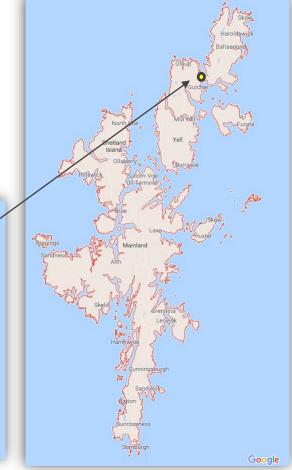
GOALS

- Reduce LCOE
- Prove high reliability and availability
- Disseminate learning in ocean energy
- Step towards bankability of tidal arrays



Buemull Sound
Shetland Islands
Scotland













DTOcean - EnFAIT: goals

- Validate tool
- Validate 3-turbines array
- Optimal placing of 6-turbine array
- Estimation of metrics to be used









Thank you

Dr Encarni Medina-Lopez emedina@ed.ac.uk

www.policyandinnovationedinburgh.org

























5 ETIPOCEAN

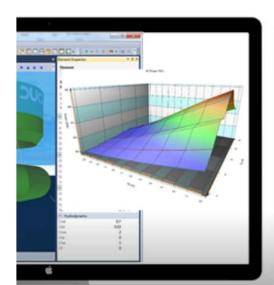
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Webinar: Developing and implementing optimisation tools







Staying in Touch



www.etipocean.eu



info@etipocean.eu



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https://www.linkedin.com/in/etip-ocean-316262133/



https://vimeo.com/channels/1210250



